



**Simplify, Standardize & Automate**

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Reimagining Accounting, Tax & compliances through technology

# PROBLEMS IN EXPENSE MANAGEMENT SYSTEM

Challenge Area	Responses
▪ Inability to monitor spending pattern	85%
▪ Inefficient process for tax claims/refunds	73%
▪ Unable to track real time budget movements	56%
▪ Lack of actionable insights in spend behavior	53%
▪ Ineffective compliance for expense policy	43%
▪ Booking Expenses on the go	40%

As per IDC Survey Oct' 2019 , 90% of respondents say there is room for improvement & likely to change in next 2 years.

# PROBLEM

## Inability in monitoring of spend analysis



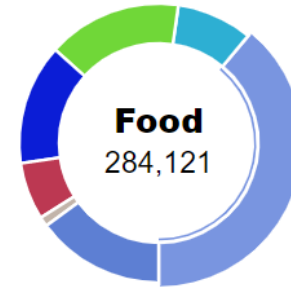
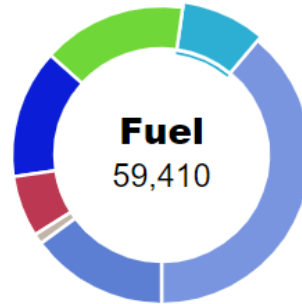
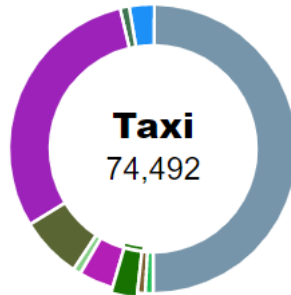
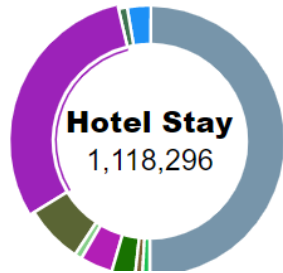
### No holistic view of Data

- Department level
- Manager level
- Vendor level
- Tax claim level
- Employee level
- Compliance level

Per IDC survey Oct' 2019 : 95% respondents likely to invest in intelligent spend management system

# SOLUTION

## Monitor spend analysis & take action



Vendor	5
Lemon Tree	60%
Marriot	20%
Opportunity	2
Trigger Event	Vendor Negotiation

Vendor	22
Ola	25%
Others	75%
Opportunity	1
Trigger Event	Employee Comms

Deptt	7
Sales	25%
HR	75%
Opportunity	1
Trigger Event	Manager Comms

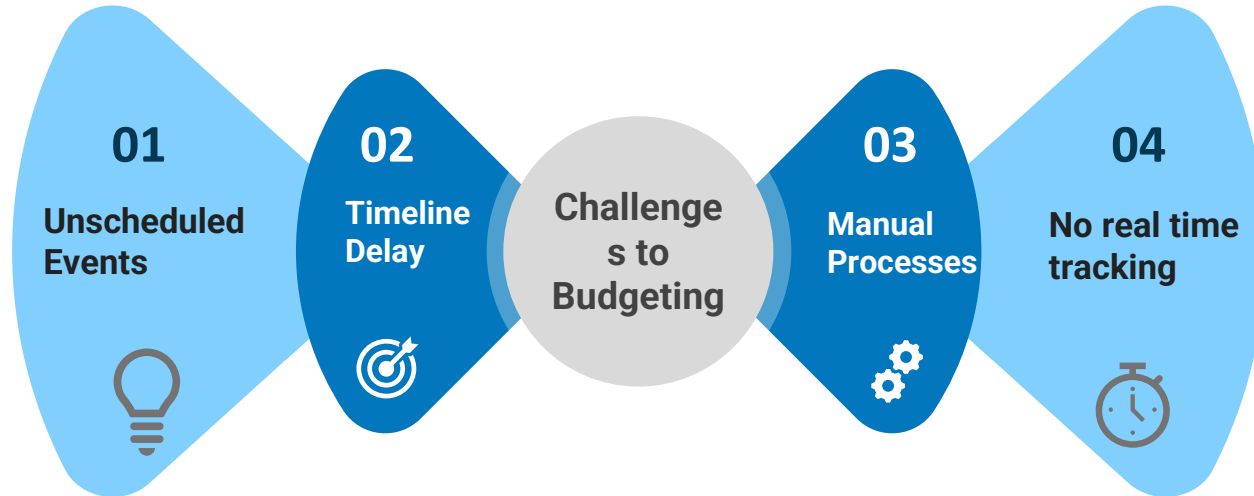
Employee	200
Deptt	1
Non GST Reciept	75%
Opportunity	1
Trigger Event	Compliance Comms

### Bundling services to take action :

- Vendor Negotiations
- Triggered communication

# PROBLEM

Unable to track real time budget



Manager must check its available budget on real time before approving the expenses, so budget fight can be reduced

# SOLUTION

## Realtime Budget Tracking by Manager



Budget Amount

Approval

Budget Change

Remaining Budget Amount

### Approval Request

**Budget Amount :** 5,000,000

**Utilized Amount :** 461,815

**Remaining Amount :** 4,538,185

Pre Travel Request    General Expense

Pre Travel Request    Post Travel Request    General Expense

Show 10 entries

Sr No	
1	
2	Travel request TX000093 approved successfully
3	trip to chandigarh    TX000162    08-17-2020

OK

### Approval Request

**Budget Amount :** 5,000,000

**Utilized Amount :** 491,815

**Remaining Amount :** 4,508,185

Pre Travel Request    General Expense

# PROBLEM

## Inefficient process for tax claims/refunds



Too many manual steps | Manual Validations | Complex Journal entries | Complex steps for tax package



**Tax Invoice**  
(Original For Recipient)

IndiGo

InterGlobe Aviation Limited  
Civil Enclave  
Pune Airport  
Lohegaon  
Pune  
Maharashtra - 411032  
GSTIN : 27AABCI2726B1Z2

Number : MH1181911BO08670  
Date : 11-Nov-2018  
Passenger Name : [REDACTED] R

PNR : F15BKA Flight No : 6E - 391 From : PNQ To : BLR Place of Supply : Maharashtra  
GSTIN of Customer :  
GSTIN Customer Name :

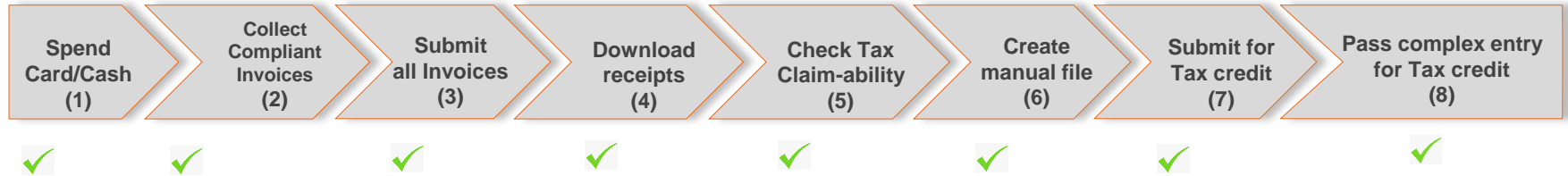
Currency : INR

**Claimable Taxes**

Description	SAC Code	Taxable Value	NonTaxable /Exempted Value	Total	IGST		CGST		SGST/UGST		Total(Incl Taxes)
					Tax %	Amount	Tax %	Amount	Tax %	Amount	
Air Travel and related charges	996425	6,750.00	0.00	6,750.00	0.00	0.00	2.50	169.00	2.50	169.00	7,088.00
Airport Charges		0.00	583.00	583.00	0.00	0.00	0.00	0.00	0.00	0.00	583.00
<b>Grand Total</b>		<b>6,750.00</b>	<b>583.00</b>	<b>7,333.00</b>		<b>0.00</b>		<b>169.00</b>		<b>169.00</b>	<b>7,671.00</b>

# SOLUTION

## Claim Tax Credit in Single Click



### End to End automation of Tax credit package

**Tax Credit Report** **STEP 1**

From Date: 07-01-2020

To Date: 07-31-2020

**Generate**

**STEP 2**

**TaxPackage**

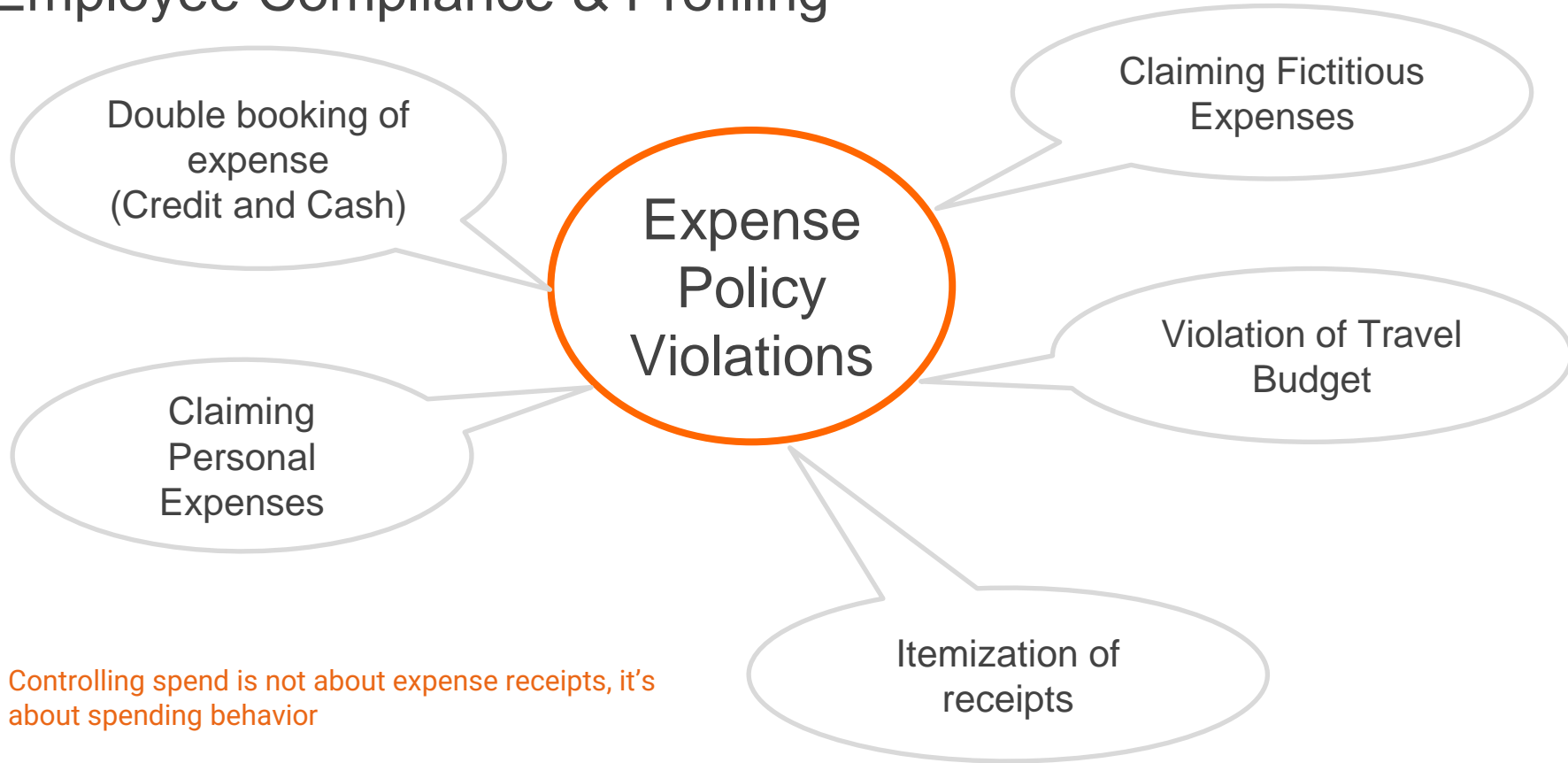
- Automated tax package
- Ready for tax team consumption

**Easy Tax Refund & Claim**



# PROBLEM

## Employee Compliance & Profiling



# SOLUTION

## Employee Compliance score & inbuilt Profiling

- Built in compliance score alike Credit Score
- Effortless change management empowered through data
- Auto communication for repetitive policy violations

Policy Violations		
PV 1	Invoice not clear	<input type="checkbox"/>
PV 2	Invoice amount incorrect	<input type="checkbox"/>
PV 3	Invoice not attached	<input type="checkbox"/>
PV 4	Invoice amount exceeds allowed limit	<input type="checkbox"/>
PV 5	Unregistered vendor used	<input type="checkbox"/>
PV 6	Not a GST compliant invoice	<input type="checkbox"/>

Update

Close

Travel Details	
Start Date	08-05-2020
End Date	08-05-2020
Travel Type	Domestic
Compliance Score	75

Indicative employee compliance behavior

# PROBLEM

Need for travel expenses on the go..

# SOLUTION

## Mobile App

- Hassle free travel flow

## Emerging Tech

- Lesser key strokes

Expense on the go is need of the hour



# Introducing.....



## The Expense Management System

Sign in to start your session

employee@botmaticsolution.com



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☐ Remember me

[Forgot Password?](#)

Sign In

Don't have an account ? [Signup here](#)

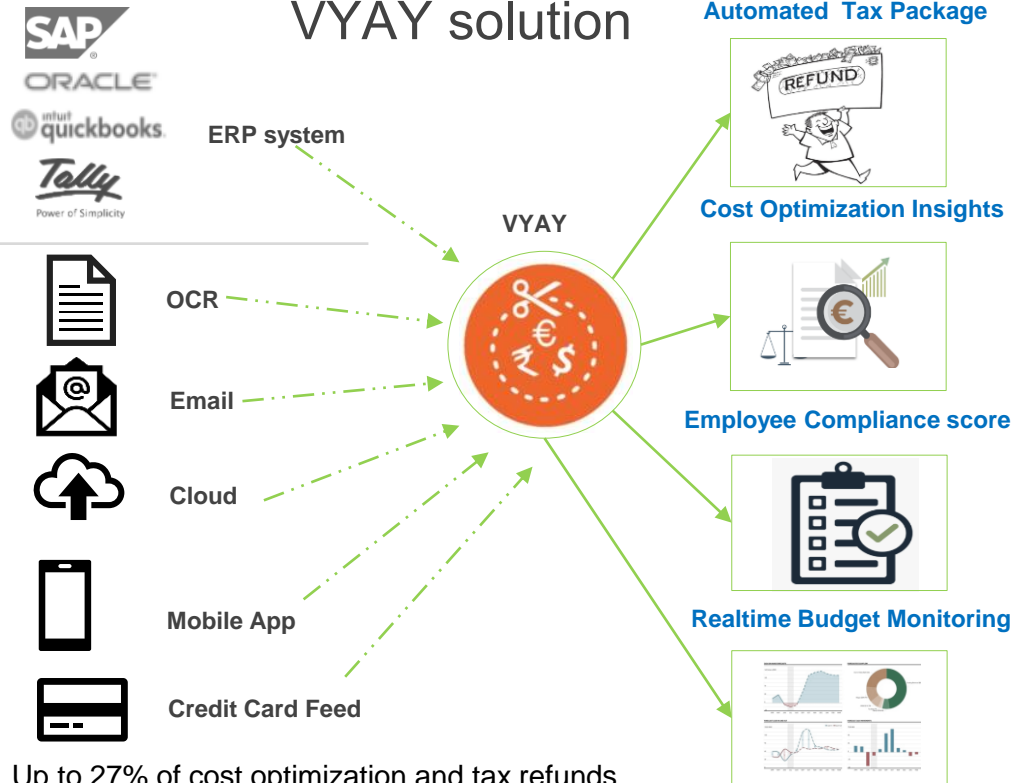
# Expense Management Process

## Existing Process

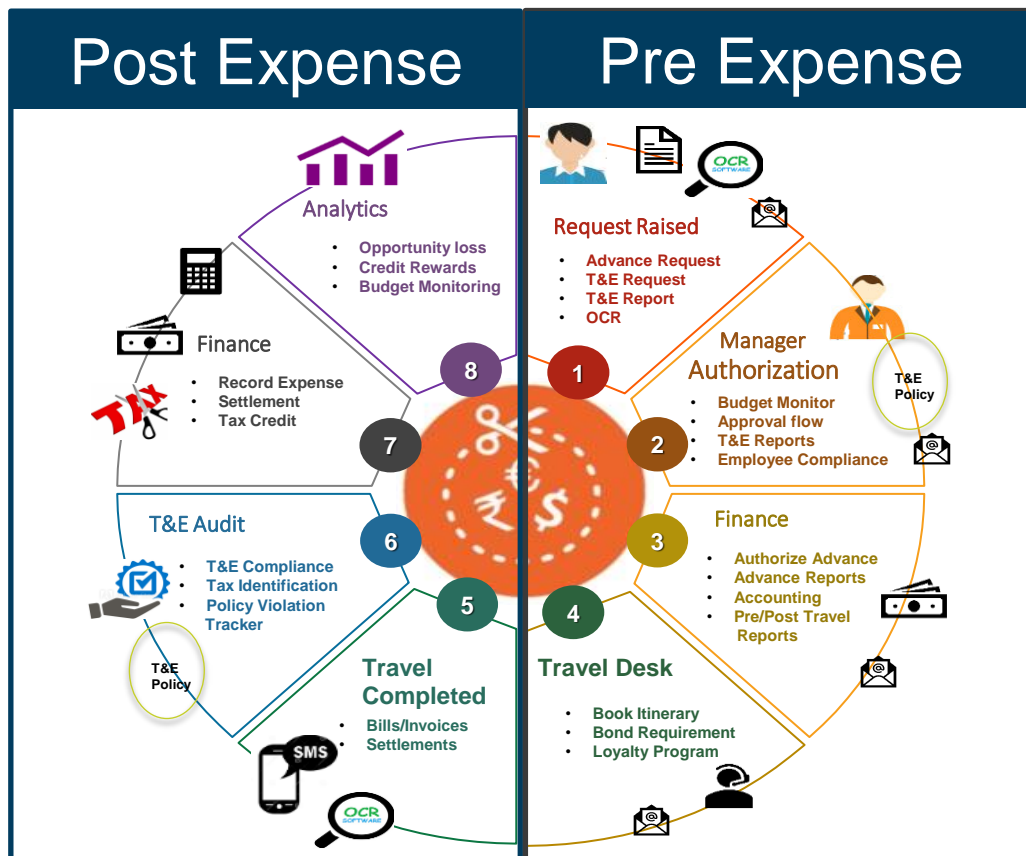


In IDC's Intelligent Spend Management Survey, 90% of respondents say there is room for improvement.

## VYAY solution



# VYAY : The Expense Management System



## Key Features:

- Compliance profiling
- Tax Credit on Expenses
- Real time budget monitoring
- Unique Analytics
- Optical Character Recognition
- Accounting Integration
- Accessible through Mobile App
- Approval/Rejection flow
- Risk-based audit approaches
- Corporate Card feed
- Quicker ROI



## VYAY: Value Proposition

### 1. Automated approval workflow

- Emp/Vendor > Manager > Finance > ED > Auditor

### 2. Virtual Assistant for Invoices/receipts

- For repetitive receipts/Invoices
- Reducing number of key stroke

### 3. Real time budget visibility

- For approving authority
- Integration for Budget movement

### 4. Negotiation event in perpetuity

- Triggered event for vendor negotiation
- Bundling services for negotiation

### 5. GST Tax refund & Credits

- Single Click Tax Package for refund
- Bundling services for claimable tax

### 6. Audit Services

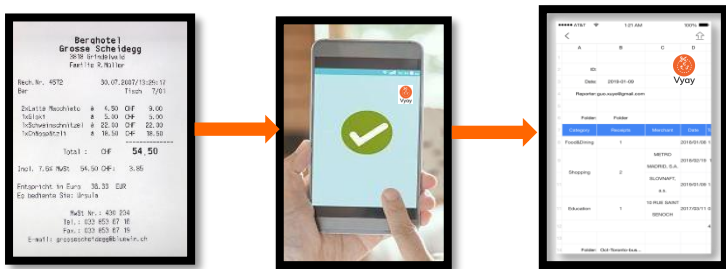
- In built T&E and spend policy compliances

### 7. Employee/ Supplier Compliance score

- Compliance scoring based on spending behavior alike CIBIL score

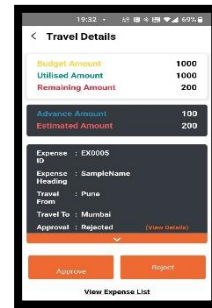
## For Employee/ Supplier

- Two click Solution for Vendor/Employees to submit expenses
- Virtual Account assistant for all Vendor/employee



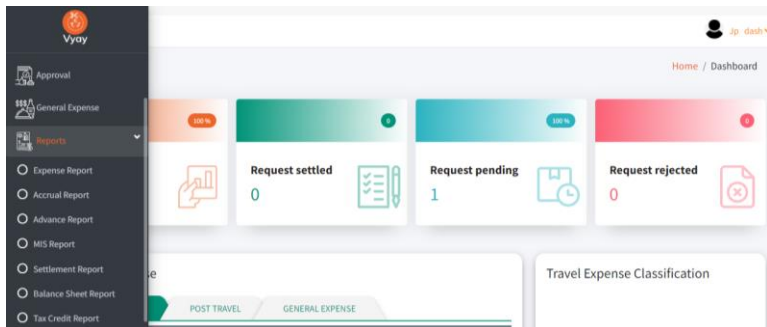
## For Manager/ Project Head

- One Click Solution for Manager, Finance to approve
- Realtime Budget View
- Project Analytics



## For Finance & Audit

- Complete month end report and close integration to Accounts department
- Provide 1K+ analytics
- Automated Audit , Vendor negotiation opportunity and Triggers





Our  
Clientele

Botmatic

# Elite Vibes

Event Management Company



OFELOS TRADE

# RTS

RSSQUARZ TECH SOLUTIONS PVT. LTD.



Pratibha Shipping Company Limited



JUGGLER FOODS LLP



## **CONTACT DETAILS**

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