



**ORGANIZE**

**CONTROL**

**SIMPLIFY**

**MANAGE ALL YOUR PURCHASING NEEDS  
WITH TEROTAM'S INTELLIGENT ePROCUREMENT SOLUTION**

# WHY DOES YOUR COMPANY NEED **TEROTAM'S ePROCUREMENT SYSTEM?**

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- ✓ Simplified purchase requisitions
- ✓ Power to track your purchase orders
- ✓ Seamless document management system
- ✓ Effective quotation management
- ✓ Agile workflow management
- ✓ Versatile vendor management
- ✓ New-age tendering process

Time to say goodbye to your  
**Age-old ways of purchasing**



# UNLOCK THE POWER AND CONTROL YOUR PURCHASES, SPENDS AND MORE... WITH TEROTAM'S ePROCUREMENT SOLUTION....!

Our intelligent eProcurement system provides smart collaborative tools that help you **increase savings**, **streamline purchasing**, and **control spend** with limited resources.



**TEROTAM CAN REDUCE  
YOUR REQUISITION-TO-ORDER  
CYCLES BY**

**66%**

BRING YOU ALL YOUR PURCHASING NEEDS IN  
ONE **EASY-TO-MANAGE** PLATFORM...



Data & Analytics in  
Real-Time



Visibility with Real-Time  
Spend Insights



Adaptable SAP  
Integration



Negotiation



Material  
Management



Reverse Auction



Digital Signature



SAP & Other Integrations

**SIMPLIFY, OPTIMIZE  
AND AUTOMATE  
YOUR PURCHASING  
PROCESS**

# HERE'S WHY WE STAND APART FROM THE REST

One stop solution when it comes to

- ✓ **PLANNING**
- ✓ **SOURCING**
- ✓ **PROCURING & CONTROLLING**



Standardized Buying



Real-Time Sync



Cost-Efficient



User-Friendly  
Interface



Cloud-Based Centralized  
Operations



Quick Support  
Team

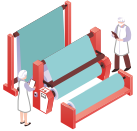
**Reduces costs by 50% - 70%\***

# BUILT IT FOR YOU IN A WAY SO THAT YOU CAN **'SCALE' AND 'SOAR'...**

- ✓ Easy access to a customer portal
- ✓ User-friendly vendor portal
- ✓ Purchase requisition (PR)  
[Manual, bulk upload, PR made easy via SAP]
- ✓ One click to request for quotation (RFQ)
- ✓ Detailed comparison report
- ✓ User-friendly negotiation Flow
- ✓ Simple workFlow approval
- ✓ Easy to access annual rate contract (ARC)
- ✓ One tap purchase order (PO)
- ✓ Convenient reverse auctioning
- ✓ User-first approach to tender system  
[Open tender, single & double bid tender]
- ✓ Simplified document management system (DMS)
- ✓ Easy SAP integration



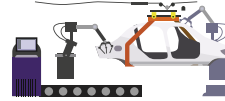
# Perfect Solutions for **all Major Industries**



Textile



Logistics & Fleet



Automotive



Retail



Hospitality



Dairy Farms



Co-Working Spaces



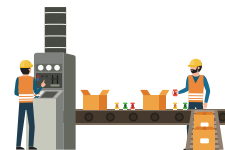
Food & Beverage



Oil and Gas



Healthcare



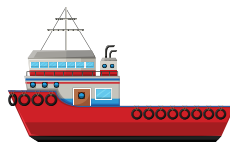
Manufacturing



Solar Energy & Power



Education

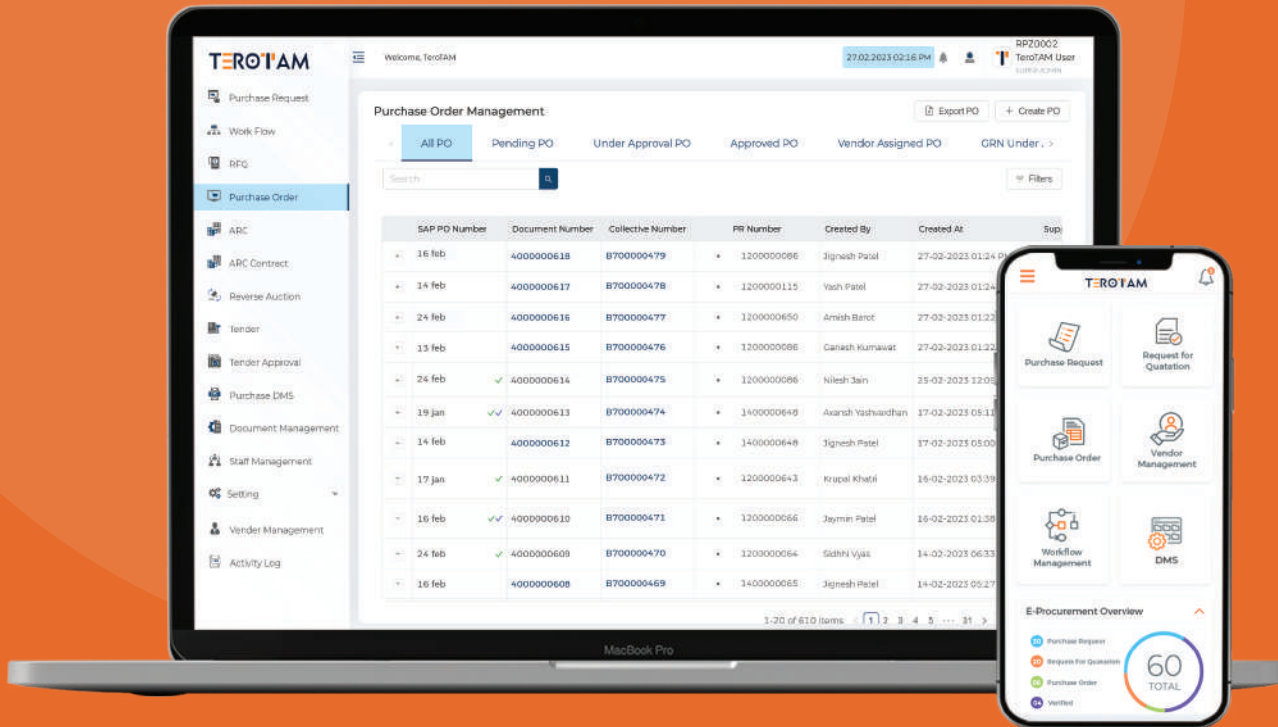


Maritime



Chemical

Our expert developers  
are skilled to create  
custom solutions to  
match your business needs.



## US Office

1730 S Amphlett Blvd Suite 125, San Mateo, CA 94402

## India Office

D-202, Ganesh Meridian, Opp. Gujarat High Court, SG Highway  
Sola, Ahmedabad, Gujarat (India) - 380060

For more information:

📞 **Support Team:** +91 9033053010, **Sales Team:** +91 9033053011

🌐 [www.terotam.com](http://www.terotam.com)

✉️ [contact@terotam.com](mailto:contact@terotam.com)

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