

# The Procurement Empowerment Platform

Realize the possibilities

ivalua



SUPPLIER  
MANAGEMENT



SOURCING



CONTRACT  
MANAGEMENT



PROCUREMENT



INVOICING



STRATEGY &  
ANALYTICS

# A New Model for Procurement



## Smart

- ✓ Capacity to plan
- ✓ Actionable insights at your fingertips
- ✓ Improved data quality



## Collaborative

- ✓ Effective internal & external stakeholder engagement
- ✓ Deep, workflow-enabled collaboration
- ✓ Robust program management



## Agile

- ✓ Quick process / system deployment
- ✓ Easy configurability for unique or evolving requirements
- ✓ Great experience on any device

## Realize the Possibilities of a Solid Foundation

Built on a single code base and unified data model leveraging a configurable cloud infrastructure, the Ivalua Platform fundamentally alters what Procurement & Supply Chain leaders can achieve.

### THE PROCUREMENT EMPOWERMENT PLATFORM



# Ivalua Solution Suite

Start your journey at any point in the process and get up and running quickly. All solutions work seamlessly with your ERP system(s) and with our AddOn Store you can have best practices for your unique profile “out-of-the-box” or easily configured to meet unique or evolving needs.



## Supplier Management

All your supplier information, risk and performance in one place.

Suppliers are the key to it all. Collaborate with them to get accurate information, assess risk and improve performance while informing all procurement activities.

- ✓ 360-degree view of suppliers
- ✓ Supplier risk assessment and action
- ✓ Single source of truth



## Sourcing

A simple, collaborative and powerful solution to meet any sourcing needs.

From spot bids to complex sourcing projects involving direct materials, customers achieve results fast.

- ✓ Fast time to value
- ✓ Direct, indirect and services sourcing
- ✓ Easy collaboration before, during and after



## Contract Management

Lock in the value, manage all your contract processes in one place.

Manage the full lifecycle of your contracts in close collaboration with stakeholders. Ensure contract data is informing all procurement activities.

- ✓ Single, searchable contract repository
- ✓ Speed up the contracting with simple UI and MS Word integration
- ✓ Work smarter, directly link sourcing outcomes to contracts



## Procurement

Modern digital experience meets enterprise control.

Digital procurement to empower your employees and suppliers. Simplify the buying experience, achieve high adoption and manage all spend.

- ✓ Modern, simple digital experience
- ✓ Powerful configurability and flexible workflow
- ✓ Workstreams for all spend categories



## Invoicing

Electronic and efficient all the way.

Digitize your AP process and enable suppliers with electronic invoicing, while ensuring compliant, efficient and flexible processes.

- ✓ Digitize all invoices from day one
- ✓ Faster and touchless processing
- ✓ High employee and supplier adoption



## Strategy & Analytics

A view into all your projects and all your spend data, like never before.

One platform and one data repository makes analytics a breeze. Tracking your savings and managing all procurement projects with all stakeholders makes you a star.

- ✓ Powerful spend analysis with classifications whenever you want
- ✓ Holistic program management
- ✓ Deep analytics and an eye on performance



# The Ivalua Advantage



## Proven, Reliable Partner

98%+

Industry-leading customer retention rate

1<sup>st</sup>

Customer still a reference after 16 years

250+

Empowering 250+ leading companies

\$500B

Used to manage over \$500B in spend

## Industry-Leading Capabilities

Empower Procurement excellence quickly

**Gartner**

Strategic Sourcing Application Suites  
Magic Quadrant LEADER

## Complete, Unified Suite

Start anywhere, go everywhere, see everything

## Unmatched Flexibility

The capabilities you need today with the flexibility to evolve tomorrow

## Open Ecosystem

Insights, Collaboration and Seamless Integration

# Realizing the Possibilities

## Digitizing Processes

- ✓ Nearly 100% paperless AP & procurement
- ✓ 70% eInvoicing adoption in 3 months

## Improving Supplier Collaboration

- ✓ 95,000 suppliers onboarded
- ✓ Saved at risk customer through new, supplier-driven outpatient offering

## Reducing Costs

- ✓ 88M Euro savings year 1
- ✓ 27% eAuction savings
- ✓ 30% cost reduction from retiring legacy systems

## Improving Compliance & Control

- ✓ 95% spend under management
- ✓ 20,000 audits per year

## Improving Data Quality

- ✓ Cleaned vendor master data, integrated to 23 ERP instances

And so much more!

Trusted by Leading Companies



Honeywell



“Sprint made its choice. The solution that combined much better usability than the previous tool with better functionality is Ivalua, a world class, end-to-end suite of procurement modules.”

**Mariano Legaz,**  
CPO at Sprint

| Serta Simmons Bedding

“We were very impressed with the robust functionality, flexibility and broad footprint of Ivalua's platform.”

**Scott Cooper,**  
Senior Vice President,  
Global Strategic Sourcing at Serta Simmons Bedding

## ABOUT IVALUA

Ivalua is the Procurement empowerment platform. Recognized as a Leader by Gartner, Ivalua's Source-to-Pay suite is leveraged by over 250 leading companies across the globe to manage over \$500 Billion in direct and indirect spend. The platform's combination of ease-of-use, depth, breadth and flexibility ensures high employee and supplier adoption, rapid time to value and the ability to meet unique or evolving requirements, evidenced by the industry's leading 98%+ retention rate.

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