



Improve Business Insights & Decision Making with



FACTS Computer Software House is the leading software solutions provider based in Dubai with a commendable presence in the Middle East and empowering enterprises with cutting-edge technology solutions. FACTS has been at the forefront for two decades providing latest and the best ERP and HR Solutions to leading organizations from **Corporate, Healthcare, Hospitality, Engineering & Contracting, Trading, FMCG, Textile** and **Retail** industries to name a few.

FactsERP is a comprehensive real time system and a seamlessly integrated end to end ERP application with a low Total Cost of Ownership (**TCO**) and high Return on Investment (**ROI**).

FACTS Computer Software House delivers innovative and superior business processes to organizations by keeping the focus on reusability, context-awareness, mobility, flexibility and the comprehensive set of functionalities.

FactsERP has been built by the best Software Architects under the guidance of many acclaimed Domain Experts and Functional Consultants. Hence remains the most reliable ERP solution in the Middle East for decades.

FactsERP: A complete feature-rich business management suit with in-built functionalities as

- **Excellent workflow management**
- **Secured access level permissions**
- **On time Alerts and reminders**
- **Quick data access through friendly Graphical User Interface (GUI)**
- **Impressive data representation enables users to do proper analysis**
- **Helps to do effective planning and informed decision making**
- **Flawless flow of information among all business functions**
- **Seamlessly integrates with renowned ERP systems such as SAP/ Microsoft**
- **Real time Dashboard for quick updates**
- **Business Intelligence Reports with drill down facility and smart charts**
- **Comprehensive and accurate reports**
- **Email and SMS integration**
- **Multi-Currency transactions**
- **Better control on Inventory**
- **Effective Human Capital Management**
- **Budgeting & Cash Flow Management**

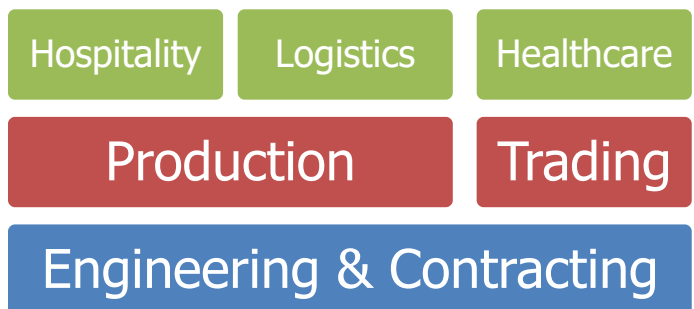
FACTS Computer Software House Caters to enterprises from all part of the Middle East with its flagship products **FactsERP** and **FactsSHARP**

FACTS uses the best software architectures to meet the rapid changes in the technologies and always provide the better solutions to its customers.

We bank on the most effective project management methodologies so that we could meet the customer expectations.

FactsERP Comprehensive & Flexible ERP for Every Enterprise

Today, businesses need a smarter ERP system. **FactsERP** has enabled access to real time information and our ERP platform has been delivering significant innovation, cost savings, and superior business processes to organizations in Middle East.



FactsERP
on
Cloud and Mobile
devices also.
Get live data on the
move!



Request a demo
+971 43529 915
www.facts.ae

Avail our complete ERP consultation expertise to enhance your Business Process Management

Trading & Logistics - Have high visibility on goods in transit

FactsERP offers a comprehensive solution for every kind of Trading and Logistics enterprises, designed by applying the current and best business practices of the industry with the help of latest technologies. It helps in the total supply chain processes ensuring the goods are transacted / transported in an effective and reliable method.

- Workflow based approvals
- Powerful searching mechanism for Stock and prices
- Supplier/Container/Shipment wise GP/NP analysis
- Delivery acknowledgement document scanning
- Real time Back order status and inventory availability
- Easy drill down to any level – One of the three points
- Power full reporting for shipment arrival/Goods in transit
- Bill of Lading (B/L) tracking
- First in First Out (FIFO) based picking – Summary Point
- Automatic bin location allocation based on item parameters – Summary Point
- Sales Forecasting



- Multicurrency transactions
- Batch Controlled Inventory
- Multi Location Operations
- Supports complex and diversified pricing schemes & unit conversions
- Consignment Sales & Purchases
- Rebate Management
- Serial Number / Part number controlled documents
- Wholesale and Cash & Carry
- Online financial postings
- Accurate and reliable reports

Purchase Order Management – Strengthen the supply lines

It's imperative to have your order life cycle in *order* so that at any point of time you will have clear picture about the purchase orders which are under process. The well elaborated purchase modules of **FactsERP** provides a clear insight to the purchase managers to handle any scenario much easier.

- Potential supplier to supplier evaluation (S2S Analysis – Vendor Analysis)
- Consignment Purchase
- Facility to schedule repetitive purchases
- Delivery schedules can be tracked, reminders set for the same
- Advance Shipping Notifications (ASN) preparations
- Generate Goods Receipt Note (GRN)
- Purchase return process
- Clearance of the invoice and payment to supplier
- Payments through LC register
- Compare vendors who supply same items
- Compare purchase history from multiple vendors to take appropriate procurement decision
- Automated Purchase requisition generation as per daily demand
- Integrated Financial postings as and when Purchase or return occurs
- Set Milestones and have better control on procurement processes

Vendor Analysis - Before placing a Purchase Order every procurement officer needs to go through a well-informed supplier to supplier analysis to make sure they are procuring from the right suppliers. You can rely on highly sophisticated vendor analysis module of **FactsERP** which processes the current and historical data of suppliers and their supplies and helps to take informed decisions.

Workflow Management - Purchase Orders always go through a stringent approval mechanisms as per the quantity or the amount involved. The workflow management processes of **FactsERP** ensures the appropriate approvals are obtained before the Purchase Order raised. Workflow could be set as per the company policies.

Advance Shipment Note - In a large multinational enterprise it's unavoidable to have proper planning to receive continuous and large volume shipments without any delay and confusion. Advance Shipment Note module of **FactsERP** enables Procurement Officers to be prepared and not miss any delivery on time.

Sales Order Management- Have an order to track orders

Whether maintaining the customer information or quickly creating a quote or migrating quotations in to sales order or being responsive to your customers, **FactsERP** provides the right solution and efficient flow of information. It also allows emailing of quotes, invoices, orders and SMS to multiple contacts.

- Customer Relationship and Sales Lead Management
- Capture customer RFQ
- Generate Sales Quotation
- Create Sales Orders
- Issue Performa Invoices
- Delivery Order / Packing list and Transportation details
- Progressive as well as Final Sales Invoice and Billing
- Sales Return and settlements with or without Credit Notes
- B2B (Business to Business) order execution
- Multiple selling price structures for the same item for different customer category
- Customer wise price/discount structure
- Privilege and loyalty customer management
- Periodic Follow ups of Sales Quotations
- Finance Integrated
- Milestone management

Inventory & Warehouse – No more expeditions to invent your own items

Having definite inventory tracking and proper warehouse management procedures is must to avoid any last minute surprises. **FactsERP** provides a powerful and flexible set of features to identify and report your inventory status at any point of time. It also aids to identify inventory requirements, to configure and utilize replenishment processes, to monitor inventory utilization, to reconcile the inventory balances, to handle inventory transfers amid warehouses.

- Handle Inventory of Vendors, Customers, Consignee or Internal departments
- Set item attributes like Barcode, Serial number, Manufacturer, Brand, Size, Colour etc for ease of tracking
- Effective expiry management and alerts with Batch control system
- Define multiple units combined with accurate conversion to the base unit
- Track Location / Zone and Bin / Palette wise inventory
- Inter-Warehouse, Inter-Location or Inter-Bin stock transfers
- Put away and Picking procedures
- Effective authorization levels to monitor stock movement
- Industrial compliant barcode solution – barcode generation and label printing
- Integrated real time stock updating and accurate physical stock reporting
- Stock replenishment based on forecasting and order level
- Stock reservation based on requests
- Periodic Inward and Outward Q/C Approval Procedures
- On the fly Kit assembly procedures
- Check-in time packing and repacking facility
- Temperature controlled binning

Replenishment - Running out of necessary items will cause great losses to the organization. **FactsERP** supports to avoid such scenarios with its perfectly built inventory replenishment features. It intimates respective users to take appropriate actions on time.

Inventory Traceability - The typical day to day challenge of a warehouse manager is to locate the required items in a massive warehouse. With its adequate features **FactsERP** becomes a good aid to find the locations where the items are stored.

Disparate Warehouse - A large enterprise mostly rely on many warehouses which are located in different geographical regions in order to smoothen their supply chain network. But in this case it's of high importance to have a centralized visibility to address the issues such as dead stock or stock deficiency. By relying upon the well-defined warehouse management solution of **FactsERP** such bottlenecks could easily be overcome.

Job Costing - Never overrun the cost

Cost overrun and delivery delays are the mundane nightmares for the Project Managers who are responsible to make projects succeed on time. With the powerful project planning and costing module, **FactsERP** equip them with high visibility on each milestone of the entire project life cycle at any given point of time. Thus facilitate them to take informed decisions to resolve the issues.

- Job Estimation, Quotation submission and Job Scheduling
- Integrated Material Requisitions, Issues, Issue Returns, Direct Job Purchases
- Job sheet with details (material, labor, subcontracts, overheads and other expenses)
- Frequent Comparison with Estimates and Actuals and status update
- Track issue of Man, Machine and Material to the jobs and calculate cost incurred
- Track the work-in-progress (WIP) and update percentage completion status
- Auto transfer of all deferred revenue to P&L account based on percentage of work completion
- Automated Overhead / Indirect Expense distribution to jobs
- Comprehensive labor cost calculations
- Progressive Invoicing / Retentions and cost center-wise budgetary control

Know the cost incurred - Job costing module of **FactsERP** supports project managers to identify the current status of the job with the costs incurred till now there by equip them to take necessary course corrections if required.

Variance reporting - Most important information for a Project Manager is to know the variances occurs in the schedule as well as cost thus effectively plan the changes required in due course. **FactsERP** aptly indicates the variances to the respective managers.

Work In Progress (WIP) - With the help of well-defined and automated WIP procedures **FactsERP** helps the stakeholders to know the current status of the work and moreover enables the project managers to raise progressive invoicing as per the defined milestones.

Contracting - Get jobs done as per the contract

Contract Management module of **FactsERP** is a complete solution to manage the contracts from inception to completion. It covers all aspects of the processes, and guides the user through a quality process. Workflow, email and SMS notifications, reminders and alerts, and informative dashboards are used to maximize efficiency. In addition to that this solution easily adapts to respective company process and policies.

- Labor cost calculations and allocations of jobs
- Automated overhead / indirect expense distribution to jobs
- Multiple budgets for each jobs or cost center-wise budgetary control
- Progressive Invoicing / Retentions
- Stock control with multiple units and various conversions
- Integrated Material Requisitions, Issues, Issue Returns and Direct Purchases for the jobs
- Damage and other outgoing entry for perfect inventory management
- Automatic landed cost (total cost) calculation for materials
- Flexible Chart of Cost accounts with unlimited levels
- Supplier and Customer enquiry with complete sales / purchase movement analysis
- Complete order processing, Local Purchase Orders, Purchase confirmations – project wise

Tender or Bid Management - Inviting the competitive bids to match project requirements are day to day activity for any project consultant especially in the real estate development or in the assembly units. Tender Management module of **FactsERP** address all the aspects of this typical process from the bid announcements through bid awarding.

Sub-Contractor Management - Managing sub-contractors and getting deliverables from them on time with the highest level of quality has to be strong in order to meet the deadlines without fail. Contract Management module of **FactsERP** ensures all these are met with its in-built follow-up tracking and alert management modules.

Cross Industry usage - Contract Management Module of **FactsERP** is developed in such a way that it could be molded as per the standards and policies of the organization. This time tested solution works perfectly fine with real estate developers or assembly units who majorly rely on the sub-contractors to get their woks done.

Manufacturing & Production Management - Good recipes for good results

It's not uncommon to experience lag in the overall manufacturing processes just because of improper communication.

FactsERP provides an apt solution to coordinate the day to day operations of production houses, supply chains, ware houses and logistics. Thus increases the efficiency and quality of the manufacturing processes.

- Bill of Quantity (BOQ), Bill of Material (BOM) and Bill of Lading (BOL)
- Material Issues / Store Requisitions
- Finished Goods entry with complete costing calculations
- Material Consumption and wastage Calculation
- Work-In-Progress and cost accounting
- Production Planning and execution as per Materials Requirements Planning (MRP)
- Labor cost calculations and batch wise cost allocations
- Automated Overhead / Indirect Expense distribution
- Discrete and Process Manufacturing
- Recipe and assembly line Management

On Time Delivery - The production houses can never afford delays in procurement, production or delivery life cycles, which will effectively tarnish their reliability among customers. To earmark on time delivery, live status of each processes ought to be prompted to the responsible resources so that they can devise mechanisms to match the schedules. **FactsERP** just empower them to successfully manage on time delivery.

Adaptable solution - Manufacturing processes are broadly categorized into Discreet and Continuous manufacturing. Although all production practices fall under these categories every organization would have their own processes and workflows. Effortless customization of **FactsERP** helps to provide precise and stable solutions to any kind of manufacturing processes.

No deadlocks - Appropriate Communication among disparate departments and responsibility centers is the key factor to attain success for an organization. Mostly information flow becomes fragile or unattended among various departments which contribute into overall delay in the processes. With its automated workflow with approval procedures, Follow up routines and Document Attachment features **FactsERP** always makes sure appropriate information never get unattended. Thus chances of delay and failure become non-existent.

Financial Accounting - Be confident on your numbers

Success of the businesses are measured by the numbers at the bottom-line. Those numbers ought to be integral and accurate to the decimals all the time. With the real time data, **FactsERP** helps your finance team to forecast and take preemptive actions to accomplish the financial obligations in order to meet the targets on time. And, be relaxed and confident about the reports which are fully compliant to the rules and regulations of the region derived as per the International Financial Reporting Standards (IFRS).

- Alerts and reminders as per Accounts Payable and Accounts Receivable schedules
- AP and AR age analysis for accurate financial planning
- Profit & Loss, Balance Sheet, Trial balance, General Ledgers
- Scheduled Quarterly / Annually financial reports and accounts statements
- Consolidated statement of accounts with Group Trial Balance
- Cost Center wise Gross Profit analysis, daily bank position, Monthly comparisons
- Enterprise Asset and Depreciation Management
- Budget definition and control
- Dynamic Business Intelligence Reports to ascertain the financial health of the organization
- Various grouping structures and Templates for financial statements

Collaborate - FactsERP Finance and Accounting module is tightly integrated with all other modules and gets online financial postings with each transactions. Hence nullifies the chances of any data lost in transit.

Reduce workload - Streamlined and disciplined financial activities enforced by **FactsERP** ensures the financial closing cycle is made short and easy so that the financial workforce could be utilized more effectively to do more accurate financial analysis, forecast and planning.

Effective Cash Flow Management - With time to time alerts, reminders and with the most dynamic dashboard of **FactsERP** financial team never lose track of receivables, payables, credit risks and current outstanding which in turn helps to retain a healthy cash flow.

BI & KPI - Derive intelligence and make informed decisions

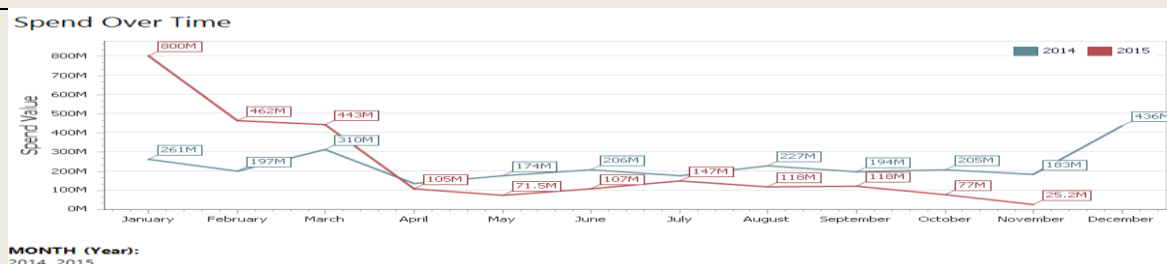
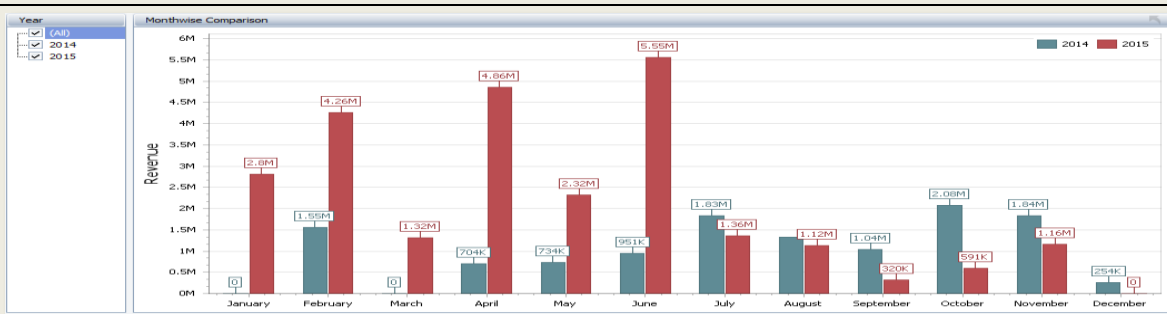
Business intelligence modules equips the top management with the ability to make accurate and fast decisions by utilizing the reliable information gathered from current and historical data which are converted into the most appropriate information pointers. The BI and KPI modules of the **FactsERP** provides the birds-eye view of the current status of the processes as well as the projections and trends. It immensely helps to take strategic business decisions and respond more effectively to the changes in demand.

- Smart Charts and Graphs
- Profit analysis reporting and other ad-hoc reporting
- All in one Dashboard with drill down features
- Performance Monitoring
- Quick and accurate information presentation

Dashboards - It derives a snapshot of the current status of various processes based on the live data being fed in to the system by various users across the organization. The informative and drill down dashboard of **FactsERP** is an unavoidable tool for the top management to be aware of the status of their organization.

Key Performance Indicators - Setting up of key performance indicators and continuous monitoring are highly required to analyze the direction and the evolvement of the organization. It helps to take corrective and remedial actions on time if necessary. It also helps to appraise the performance of the organization, departments and employees on a time frame. KPI tool of **FactsERP** is a must for the ever evolving and progressive enterprises.

Trend Analysis – It's a necessary tool for the decision makers to formulate strategies for the future course of action. The well-defined Trend Analysis module of **FactsERP** clearly plot the upcoming trends based on the proven mathematical formulae.





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