

AcTouch.com Cloud based ERP solution for MSME's

Today's business is very complex and competitive. Increased competition, non-availability of resources and right information, stringent statutory and compliance rules has made life of MSME's miserable. To address some of the above the business owners use MS-Excel, manual process and expensive standalone software and Human Intervention. But this created a complex scenario where the information is maintained and stored at multiple locations and taking a simple decision became a complex one.

The current set of Software solutions do not co-up completely with the above issues.

At one end of the spectrum, we have existing SaaS or Cloud based solutions that do not address actual business workflows. They also do not handle complex taxes and excise, inventory, manufacturing and some are missing basic business functionalities.

At another end of the spectrum, we have installed base software that expects the users to know accounting or undergo training to use the software. Once the software is installed, the responsibility of application maintenance and backups are PUSHED to business owners!!!

This is where AcTouch.com helps MSMEs to RUN and GROW their business without huge software or hardware investments. AcTouch is providing the Cloud based solutions to MSME's with ERP features at a fraction of ERP's cost.

AcTouch is delivered on a subscription model, hence NO initial investments, NO set up cost and Hardware/Server costs.

Business Owners do what they are best at "Running and growing the business". Prior IT or Accounting knowledge is not a prerequisite. MSME's can manage their business efficiently from anywhere and everywhere.

About AcTouch Technologies

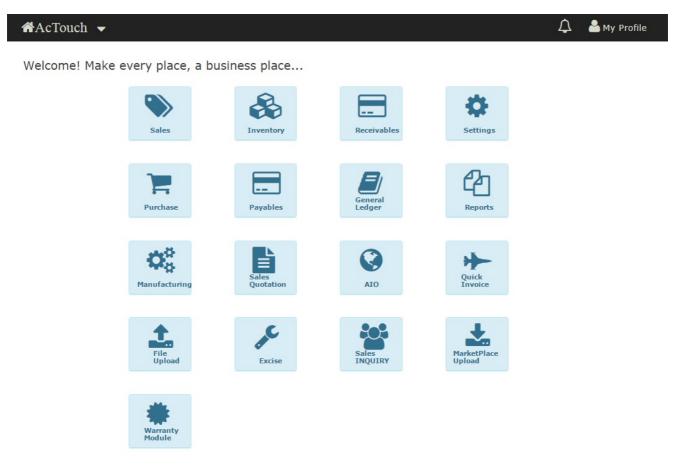
- 1. A Singapore Based company with a development Center at Bangalore
- 2. Experienced management with necessary credentials and experiences. Management Team has a work experience in APAC, MEA, US and Europe
- 3. Company began its operations in Apr 2013 at Singapore and at India
- 4. Released the AcTouch.com platform. The Customers are spanning across Manufacturing, Trading and services Industries.

Some of the highlights of AcTouch.com

- 1. Powerful features of ERP's are part of AcTouch.com with Localizations.
 - a. Business workflows for Purchase, Sales, Accounting etc.
 - b. User level access controls and user specific menus.
 - c. Allows and tracks batch level handling of Stocks and Inventory
 - d. Allows and tracks advance and partial payments for Purchases and Sales.
 - e. Follow the ABC (Activities Based Costing) for Finished goods and Moving Weighted Average costing for RM / Purchased items
- 2. Single Sign-on features: Business Owner with Multiple business can monitor his business from one location
 - a. Check the Sales and Receipts across the Businesses.
 - b. Track Customer and Vendor Payments, get Aging reports etc.
 - c. Real Time Stock details across all the Locations.
 - d. Consolidated balance sheets and Financial numbers
- 3. Real time Data and alerts that helps Business owner to make a decisions
- 4. Business modules and Financials are integrated that helps to generate the REAL TIME reports
- 5. Consolidation of Financial Reports across multiple companies and Inventory Stocks



AcTouch.com, a Cloud based ERP for all.



Core features of AcTouch.com

- Single sign-on features Helps to manage multiple business or units in a single login and check and generate reports independently.
- User Defined access control for the menus and activities
- User specific dashboard and Alerts manager
- Tracking of Project based Invoices, Purchase, Payments
- Shipment / Delivery charges can be Taxed Separately from the Product Taxes.
- Trade or Cash discount offering features.
- Completely integrated product with Purchase, Sales, Inventory, Payments modules with General Ledger and financial reporting.
- Management Accounting features
- Emailing of Documents instead of printing the invoices etc. Save our Ecosystem.
- Free upgrade and update of the application as and when new features are released. No data can be deleted and not allowing -ve stocks. Helps management to track every activities

Purchase, Sales and Sales Quotation modules

- 1. Sales Module
 - · Sales order with a facility to receive an Advance Amount
 - Shipment and Invoicing
 - Sales Returns and respective accounting entries
 - Enter Lorry details for the shipments.

AcTouch Technologies Private Limited,



- Product Buy-back features (Mainly for discounted sales type of business)
- Customer Management
 - i. Manage the Credit limits at Customer level and control the deliveries
 - ii. Manage Customer specific discounts in %age.

2. Sales Quotation

- · Generate a Sales Quotation
- Update and Track the versions
- · Convert the finalized quotation to Sales Orders

3. Purchase Module

- Place an Order with an option to do the Advance payments and track them.
- Multiple Goods receipt against one PO.
- Purchase Returns and respective accounting entries
- Enter Lorry details

4. CRM - Inquiries

- Ability to take a Prospects based on Channel, Region etc
- Collect the Order Inquiries against delivery timelines.
- Track the status of Prospects as the status changes
- Collect and track the every meetings and its comments
- Convert the <u>Inquiry</u> to a <u>Quote</u> or to <u>an Order</u>

5. Warranty / Service management

- · Create products and its items that are part of the warranty
- Create a list that's to be used for the service engineer / Technician to visit.
- Raise an invoice for the services
- Identify the items that are given as Free or charged to customer.

6. Marketplace interfaces for Data reconciliation.

- Interface to download the Data files form Amazon, Flipkart, Snapdeal and other Marketplaces.
- These Order details and Payments details are uploaded into AcTouch.com
- Reconciliation of Invoices, financial details and payments are made easy now.

7. SMS and Barcode generations

- Now you can send SMS to your Vendors, Customers for their invoice or payments.
- You can generate your own BARCODES for your product and print the Codes.

Finance and Accounting

1. Payables

- Payment to Supplier for the materials received. Ability to pay and settle multiple Purchase receipts, Purchase Returns, Debit notes, Advance Payments etc. in a Single Voucher
- Track and Manage the expenses payments like utilities, employees etc

2. Receivables

- Receive the money against the shipments. Ability to receive and settle multiple invoices, Sales Returns, Credit Notes, Advance receipts in a Single Voucher to a Customer.
- Receive the money from other sources



3. General Ledger

- Journal entries and Contra entry
- Debit and Credit notes
- Balance Sheet, Profit and Loss Sheet and Trial Balance

4. Budgeting Module

5. Multi currency

- Ability to handle multiple levels of currencies
- Track the Exchange Gain or Loss amounts based on agreed price and final paid price.

Stores and Inventory Management

- Location based stock and tracking Define multiple locations for Items to Store and track.
- Inventory and tracking of inventory items including batch items
- Calculate the cost price by average costing method
- Inventory and accounting entries are connected to each other
- Manage Physical accounting and update stocks (Year end physical stock updates)
- Location transfer of items between stores (internal transfer between branches and stores)
- Batch items management with Cost details, Batch number and expiry dates.
- Multiple Units of measurements

Manufacturing Module

1. General Features

- Ability to manage the product costing (Average costing with Labor, Machine and Overhead costing) as the production is reported.
- Track daily production and consumption of raw materials with an accurate Costing

2. In-House Manufacturing

- Bill of Materials
- Materials Request form to issue the materials from Stores to Production
- Production Order dashboard, manage the Work orders, Routings.
- · Report Finished goods

3. Subcontracting

- Create Subcontractor's job work order
- Create Outward Delivery Challans to send the RM materials to Subcontractors
- Receive the WIP / FG from Subcontractors (Inward Delivery Challans)
- Create an payment invoice to pay the Subcontractor for the Items delivered
- Track the materials at Subcontractor and how much is remaining etc

4. Job work

- Create Inward job work order
- Create Inward DC to receive the RM materials from Customers
- Create an Outward DC and send the FG to customers.
- Create an invoice to receive money from Customer for the job work
- Track the materials that we received and how much remained etc.



File management

- 1. Upload the Document / PDF / Excel /Design documents along with Invoices, Payments or Employee Documentations.
- 2. Centralized document storage and access based on user controls

Cloud Point of Sale

All in One menu – This module acts as a Point of Sale with multiple activities can be done at one go

- Helps to manage your Sales and Purchase activities from a single screen. Good for those people where the Sales and Purchase are heavy.
- · Track the Cash paid and receipt
- · Integration with Accounts and journals

Master data

- · Customer Master
- Vendor / Supplier Master
- Account Master You can define your own chart of accounts.
- Product Master
- Product group master
- Tax master You can create multi variety of taxes with a facility to do Tax on Tax Structures
- Project Master
- Multi currency features
- Units of Measurements You can define the alternate UOM for the same items.
- Employee master
- · Roles and Responsibilities master

Admin menus

- Helps to bring in opening stock as part of the data migration
- Create new users and their access rights
- Enter the opening bank and cash amounts
- Enter the Trial balance amounts as data migrations

Reports

- Stock and Inventory Reports
- Purchase and Returns
- · Sales and Sales Returns reports
- Financial Transaction Reports
- Customer and Supplier payment and statements.
- · Financials reports with Aging Reports