



ABOUT DaeBuild CRM

Daemon India's flagship product, DaeBuild, is a CRM Software for Real Estate Developers which enables them to manage and track their Pre and Post Sales processes leading to better Customer Service and Value addition to the bottom lines of Real Estate Developers.

The purpose of existence of DaeBuild CRM is to bridge the gap between Real Estate Developer and their customers, it is to empower the buyer and seller. It is more than just software; it is a means to implement your business philosophy.

ABOUT US

Started in 1998, Daemon Information Systems is a prominent enterprise software development company based in Ahmedabad which specializes in offering software solutions to Real Estate Builders and Developers pan India.





ABOUT PRODUCT

DaeBuild Real Estate CRM Software is specifically tailored for Indian Real Estate Developers. It weaves a string facilitating management of various processes related to Leads, Quotes, Sales, Customer Accounts, Documents, Brokers, and Staff. It is bundled with "The White Board" first of its kind which initiates an emotive connect between real estate developers and technology.

DaeBuild real estate software offers real time auditing of unit inventory status and the much hectic cash flow & revenue.

DaeBuild KEY MODULES

Lead Management

This module enables builders to capitalize on every inquiry generated. They can manage complete Inquiry life cycle from lead to conversion. It offers them features to map customer requirements, track follow up communications, set follow up reminders, interact with prospective customers, generate quotes and cost sheets, handle conversions, analyze trends and generate over 15 different types of reports.



Sales Management

DaeBuild CRM offers real time tracking of Unit Inventory Status and Revenue. Developers can classify their inventory under various heads like Sold, Booked, Overdue, and Blocked. It enables real estate developers to project future cash flow based on completion of construction stages.

Customer Management

DaeBuild CRM offers an extensive Unit Booking process. For faster bookings - Unit Base Rate, PLC and Other Charges are auto computed. Builders can offer discounts, manage taxations, bank loans and design payment schedule. Software automatically computes Brokerage and Rewards. Post sales, builders can manage every aspect of Customer Accounts. Customers can also login to DaeBuild CRM and get personal access to their white board, booking details, payment schedule, payment history, upcoming payments and download documents.

Document Management

Document Module enables builders to design, generate and store documents.

Broker Management

Real Estate companies can design their Brokerage plans, schedule the pay outs for brokers and offer them Rewards.

Sales Staff Management

This module enables Developers to Track performance of their Sales Staff, offer Incentives and track history of reward payments.

The White Board

The White Board, first of its kind, is an integrated module of DaeBuild CRM software which initiates an emotive connect between Real Estate Developers and Technology. It is an intelligent emotive tool which enables Developers/Builders and their staff to get access to key Sales/Revenue/Customer information, important for decision making on daily basis.

Email and SMS

Builders can now quickly interact with their customers about New Launches, Construction Progress, offers etc using our communication module. They can also set reminders and autoschedule sending of SMS/Email.

Reports & Trends

DaeBuild CRM is bundled with various MIS Reports related to Inquiries, Receipts, Outstanding Payments, Brokerage and Ledgers, etc.

OUR CLIENTS

Today DaeBuild is preferred CRM software for various real estate companies across India. Its installation base spans across various cities of India and their customers include developers in the space of townships, mixed use projects, residential, commercial and plotting.

Few of our clients include:

Goyal and Co.

A.Shridhar Constructions
Ahmedabad

Sandesh Procon LLP

Pramukh Group Surat

Arihant City

ABDL Homes

Bhopal

Imperial Holding

M S Builders

Bhattad Group

Aakruthi Developers Hyderabad

Lingamaneni Landmarks Developers Pvt. Ltd (LEPL) Vijaywada

Metro Builders Orissa

Graviti 9 Builders and Consultants
Mysore

LGW Limited Kolkata

Thakkers Developers
Nashik



Paradigm Business Ventures Chandigarh

Elysium Residences
Thailand

MVK Developers Raigad

Marian Projects Pvt. Ltd. Mangalore

Eva Developers Pvt. Ltd. Noida

Pacific Habitats India Pvt. Ltd.

Nissi Infinity Pvt. Ltd. Udupi

Kandoi Estates Pvt. Ltd. Cuttack

Ambika Builders
Bhubaneshwar

Prabhu Shanti Real Estate Pvt. Ltd. Bahadurgarh

Pegasus Townships Ltd. Rudrapur

For personalized, one-on-one dialogue and demo with our product expert - Contact us on below information:

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