GET 360° VIEW OF

YOUR BUSINESS

PACT

BUSINESS SOLUTIONS

A SHOWCASE OF

OUR PRODUCTS & SERVICES

- ❯ Business Accounting
- ❯ Enterprise Resource Planning
- ❯ Customer Relationship Management

- ❯ Retail Management
- ❯ Human Resource Management
- ❯ Warehouse Management

PRODUCT PROFILE

A comprehensive & integrated set of tools to manage all your business processes

PACT is a suite of business software applications that help enterprises by enabling them to plan, control and optimize business operations with a low cost of ownership. This complete and integrated solution provides the core financials needed to manage routine accounting processes that performs as the foundation to other extended business management functions.

With this robust system, you can efficiently manage and automate your business operations including budgeting, accounts receivables/payables, reporting, cash/bank management, payroll, marketing, real estate, fixed assets, sales and purchase, order and inventory, post-sales, human resources management and warehouse management. PACT ERP is fully customizable to cater to all major industries and business environments that are small, medium, or large in size.

PACT RevenU

Over the years we have made a multitude of customer-driven improvements to our software and recently launched the next version of our ERP solution - **PACT RevenU**.

Developed from ground up with leading edge technologies, PACT RevenU offers major enhancements which includes flexible product customization, modularity, data security, performance, modern user interface and multiple access options.

PRODUCT HIGHLIGHTS

POWERFUL CUSTOMIZATION

MULTI COMPANY

TAMPER PROOF SECURITY

TRANSACTION AUTHORIZATION

MULTI DIMENSION

REPORT CUSTOMIZATION

POWERFUL EXECUTIVE DASHBOARD

CUSTOMIZABLE DOCUMENT DESIGNER

USER DEFINED SHORTCUTS

ELEGANT AND MODERN USER INTERFACE

MULTI LANGUAGE/LOCALE SUPPORT

USER DEFINED VIEWS

DOCUMENT AND REPORT PRINT DESIGNER

EASILY IMPORT AND EXPORT DATA

HIGHLY SCALABLE

SEAMLESS MIGRATIONS

SUPERIOR SUPPORT

COMPANY REPORTING

FINANCIAL ACCOUNTING

Power to control, automate and manage all your financial and accounting activities

With the PACT Financial Accounting application, organizations will be able to acquire vision into all their financial processes including budgeting, final reports, accounts payables/receivables and fixed assets. Comprehensive reporting tools enables users to produce accurate real-time reports that instill confidence. Better decisions will be taken as financial performance and other key indicators are always available with a click of a button. It directly results in reduced costs, boost in profitability and meeting financial objectives.

Organizations can define their own accounting policies in the application that are applied consistently across the enterprise with configurable rules engines and approval processes. Financial Management application directly integrates with all other PACT solutions thus forming a centralized foundation for a shared services architecture.

PACT Budget Module is comprehensive and highly flexible as it allows you to manage your entire budgeting process as well as all of its related requirements. Its flexibility allows you to integrate and track essential information from the point of creating itemized budget through the ultimate replenishment. It simplifies administration, provides internal controls, and defines the entire budgeting process. The result enables organizations to manage budgets effectively and efficiently.

KEY FEATURES

- CLASSIFICATION OF CHART OF ACCOUNTS
- MULTI CURRENCY
- MANUAL OR AUTO ADJUSTMENT OF BILLS
- USER DEFINABLE AGING REPORTS
- FINAL REPORTS
- COLUMNAR CASH & BANK BOOK
- CHECK PRINTING
- PDC SCHEDULING AND POSTING
- RECURRING VOUCHERS
- REVERSING JOURNALS

- UNLIMITED CASH & BANK ACCOUNTS
- RECEIVABLE/PAYABLE BY DIMENSIONS
- CREDIT MANAGEMENT
- COLLECTIONS MANAGEMENT
- CREDIT LIMIT CHECK BY AMOUNT /   AGING OF DUE BILLS
- PARTIAL AND FULL ADJUSTMENTS
- CARRY FORWARD OF OPEN BILLS WITH FULL DETAILS TO MULTIPLE YEARS.

INVENTORY MANAGEMENT

Optimize your business processes by efficient management of inventory

Inventory management in PACT is designed to provide accurate information on all aspects of inventory to manage and control in the most cost-effective manner possible. PACT Inventory keeps a total control on flow of your inventory items from the stores.

Organizations achieve increased visibility into their inventory related domains such as purchase orders, contract management, and invoice handling. Be it control of quantity or value, PACT Inventory does it accurately and within no time. Re-ordering, aging of stocks and stock movement are some of the salient features in inventory management. Plus a comprehensive ledger of incoming and outgoing stock gives you complete view of movement of each item.

You can maintain items using different valuation methods like weighted average, FIFO, LIFO, market value, last purchase rate etc. It allows you to track your items based on Serial No, Batch /Lot No. Barcode generation and scanning is used for retail industry. Item attributes like color, size, style, brand etc can be defined in the master to generated reports based on product attribute.

A whole range of configurable inventory reports gives a real-time view into inventory levels across multiple locations and dimensions and locations.

- AUTOMATED PROCUREMENT PROCESS
- REQUISITION
- FORECASTING
- VENDOR QUOTATIONS
- COMPARISON REPORT
- REAL-TIME POSTING
- PURCHASE ANALYSIS
- MULTI WAREHOUSE

Procurement Management

Procurement & Purchase management of PACT enables you to use its integrated capabilities to manage your entire procurement process from Purchase Requisition / indent to the Accounts payable invoice.

Procurement planning will ensure that the required stock in procured on time for production or for trading. Procurement planning can be done for raw material based on the production forecast and sales forecast for trading items. Pact allows you to define weekly/monthly/ annual production / sales forecast.

Sales Management

- UNLIMITED PRICING MODELS
- PRE- ORDER AGING VIEWS
- CREDIT LIMIT CHECK ON ORDER PLACEMENTS
- REAL-TIME VALIDATION OF PRICE AND SUBSTITUTES
- SALESMAN WISE DISCOUNTS
- SALES FORECAST
- ACCOUNTING INTEGRATION

PACT Sales Management module improves delivery capabilities of your sales and services. It ensures that customers are serviced fast, orders are efficiently processed and orders are timely fulfilled. Sales are maximized through instant access to information about stock availability, prices and possible substitutions. Accurate estimates are produced, quote-to-cash cycle streamlined, thus improving customer service.

Warehouse Management

- MULTI WAREHOUSE
- MULTI BUILDINGS
- RF AND BARCODE SUPPORT
- CUSTOMIZED LABELLING
- AUTOMATED MULTIPLE BILLING
- BOOKING FACILITY
- MULTIPLE PRODUCT OWNERS
- ACCOUNTING INTEGRATION

PACT WMS controls the movement and storage of material within a warehouse and process the associated transactions, including shipping, receiving, put away and picking. It give the real-time information of the bin utilization which optimize the stock put away. Organizations can manage the quantities and values of entire stocks in several storage locations.

Order Management

- SALES/PURCHASE ORDERS
- TRACKING OF UNBILLED DELIVERIES CHALLANS
- USER CONTROLLED INVENTORY ALLOCATIONS
- CREDIT SECURITY FEATURE
- REAL-TIME ITEM STATUS OF ORDERS AND DELIVERIES
- INVENTORY INTEGRATION

PACT Keeps track of the pending orders to be delivered / invoiced. Pending order can be recalled in the data entry and multiple orders / vouchers can be selected for delivery / invoice. A list of reports like Pending Sales / Purchase Orders, Pending Delivery Orders and Pending sales Invoices are available to keep complete track of orders and deliveries.

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PRODUCTION MANAGEMENT

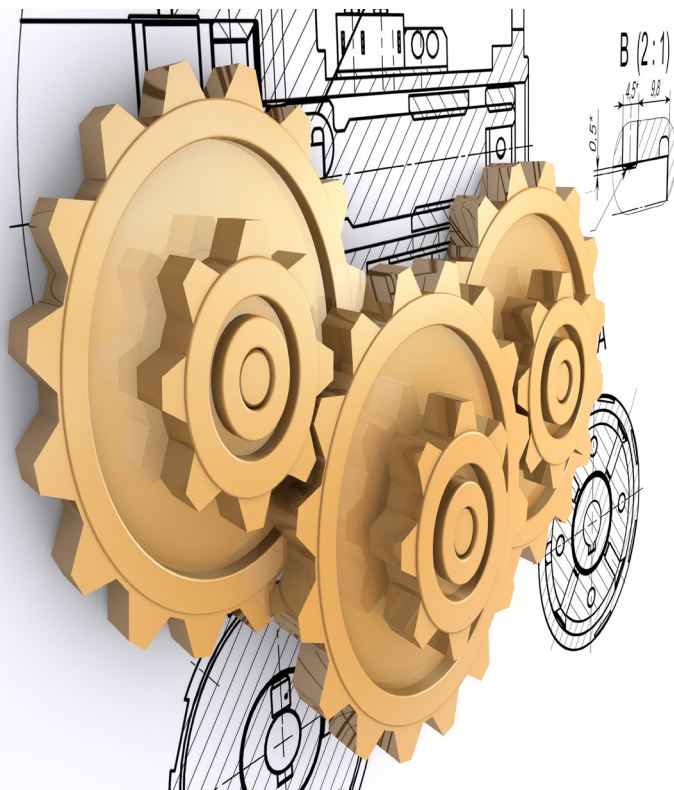## Streamline your production operations to reduce cost and boost profitability

Production Management in PACT provides planning, control and execution of all aspects of a production environment. Production departments can determine exactly what they need to produce, what quantity has to be produced and how much raw materials need to be purchased for a successful completion of a sales order.

Efficient management of production processes by accurate forecasting and controlling costs delivers more profit to the bottom line. Transactions are processed and recorded as they occur throughout the plant with customized screens for all staff members engaged in the production process - thus ensuring complete avoidance of that double-processing and 'write-it-down' inaccuracies.

Through bill of materials screens, users will define all the raw materials and packing materials that are required to produce a finished product. The application provides control of precise specifications to the quantities involved and allows detailed definitions of man power, machine, and required utilities. A key feature of production management solution is the ability to define a multi-level / multi stage BOM for multi-process production. Multiple BOM's can be linked to a single batch for multi stage production along with the size of batch and the commencement date. In addition, different batch sizes can be defined for each BOM.

KEY FEATURES

- MULTIPLE LEVEL BOMS
- BATCH WISE CONSUMPTION ANALYSIS
- SHORTFALL REPORTS
- ESTIMATED VS. ACTUALS ANALYSIS
- STANDARD COSTING / PRODUCTION COSTING
- STAGE WISE PRODUCTION ANALYSIS
- REQUIREMENT ANALYSIS BASES ON BOM OR BATCH
- WORK IN PROCESS REPORTING
- MANPOWER & MACHINE REQUIREMENT AND USAGE
- EXPORT & IMPORT DATA

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HRM & PAYROLL

Consolidate and manage your complete employee lifecycle

The most important asset in any organization is its staff and effectively managing the human resources will have a positive impact on a company's financial results. To ease the pressures of human resource management there is need to have a powerful tool for performing the tasks of recruitment, compensation, training, leave, loan and attending to employee issues.

PACT Human Resources (HR) Module delivers the capabilities needed to create a competitive advantage for business success. It is comprehensive and flexible to provide solution to all core issues related to employee management, starting from job position to final settlement.

Payroll module enables organizations to define and manage diverse payroll requirements that reflect their company policies and regulations. It gives complete freedom of defining earnings, deductions, loans and leaves. The parameters to calculate each earning and deduction can be configured. Moreover, it offers a unique feature of programmable fields in customization.

Apart from standard reports like payslip, paysheet, job-wise/site-wise reports, bonus and gratuity reports, the solution can also generate complex statutory reports such as PF statements, ESI statements and income tax reports.

KEY FEATURES

- SITE WISE / JOB WISE JOB CARD ENTRY
- DAILY PAYROLL ENTRY
- APPRAISAL REPORT
- SALARY ANALYSIS
- DEDUCTION SUMMARY REPORT
- END OF SERVICE BENEFITS
- EMPLOYEE TRANSFER, PROMOTIONS, INCREMENTS HISTORY
- LOANS AND ADVANCES
- VISA, PASSPORT, CONTRACT EXPIRATION MAINTENANCE AND TRACKING
- VACATION MANAGEMENT

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ASSET MANAGEMENT

Organize, control and track your physical assets through standardized procedures

It is a challenging yet mandatory requirement for most of the organizations to maintain an up-to-date fixed assets record.

PACT's Fixed Assets Module allows organizations to track the acquisition, depreciation and retirement or disposition of fixed assets in accordance with the law and sound accounting principles. It ensures businesses to be successful by effectively and efficiently manage the lifecycle of their assets which results in cost reduction and redirection of resources to other core competencies.

Fixed Assets module provides automation of processes for asset construction and retirements related to capital work which streamlines tedious compliance regulations. It also provides calculation of accurate depreciation through various depreciations methods and procedures.

Detailed reporting of assets ensures that right asset information is delivered to the right stakeholders at the right time. Businesses gain insightful information of asset allocation and utilization thus guaranteeing peak asset performance.

KEY FEATURES

- MULTIPLE DEPRECIATION METHODS
- FLEXIBLE ASSET CREATION RULES
- REAL-TIME ASSET STATUS
- ASSET PLANNING AND SPECIFICATION
- PREPURCHASE DEPRECIATION ANALYSIS
- AUTOMATIC SELECTION OF DEPRECIATION METHOD AND ASSET LIFE
- SEPARATE TRACKING FOR TAX AND FINANCIAL PURPOSES
- MULTI LEVEL ASSET TRACKING BASED ON LOCATION, TYPE, GROUP, VENDOR ETC
- HIGH CUSTOMIZATION FOR ASSET CLASSES, GROUPS, AND BOOKS

CRM

Guarantee customer satisfaction by strengthening your marketing & post-sales channels

PACT CRM has been designed to primarily cater to small & medium sized businesses. Each business is unique in its processes and the way it operates. Keeping this in view, PACT CRM can be a tool that organizes sales force and process management for a varied number of different organization structures. It helps businesses gain insight into the behavior of their customers.

Every customer interaction can be tracked and leveraged to maximize revenue opportunity and improve customer loyalty. PACT CRM assists sales teams to manage their opportunities and automate administrative tasks, allowing them to focus on

building lasting portable relationships. It provides in-depth insight to sales and marketing activities which can be filtered by various dimensions including product, customer, time duration and market segment etc.

The CRM module can easily be advanced to specific business domains such as post-sales operations and contract management of various business types. Service staff can provide quick, accurate, and consistent service to their customers, driving both increased customer satisfaction and organizational profitability.

KEY FEATURES

- 360 VIEW OF CUSTOMER DETAILS
- AUTOMATE SCHEDULES, SALES AND MARKETING TASKS
- HIGHLY CUSTOMIZABLE DATA ENTRY SCREENS
- EFFICIENT SALES FORECASTING ANALYSIS
- EXPORT AND ANALYZE DATA
- GENERATION OF FOLLOW UP ACTIVITIES
- DETAIL TRACKING OF CAMPAIGNS
- REAL-TIME ANALYSIS OF INDIVIDUAL CONTACT, LEAD, OPPORTUNITY, CONTRACT AND CASE
- CONTRACT MANAGEMENT

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RETAIL MANAGEMENT

Increase sales by delivering an effective & efficient in-store experience

The Retail Management/Point of Sale module brings a new level of automation to the retail sales process. It acts as a counter sales system and is dependent on the receivables module to function and can also interact with the inventory management and CRM modules to give businesses the power they need to operate more efficiently.

This module prepares taxable and non-taxable invoices for both cash and AR customers. Cash customer information can be transferred to the Customer Information module to allow you to gather data for future marketing campaigns. As invoices are entered, the system automatically calculates applicable taxes and discounts.

The retail management module provides the ability to generate estimates or put an invoice on hold to be retrieved later for final processing. Picking tickets and receipts may be printed in either a 40 or 80 column format. This module also has an option to allow viewing item detail such as discounts, references, warehouse quantities and serial data. Preset items can be established and used to represent non-inventory items such as delivery or set up fees or presets can be a shorthand way of retrieving inventory items. Kits may be built on the fly for items that are priced as a package deal and it is easy to control what detail prints on the invoice for a given kit.

KEY FEATURES

- CASHIER DRAWER RECONCILIATION
- BARCODE SCANNERS, ELECTRONIC CASH DRAWERS AND DISPLAY BARS SUPPORT
- MULTI WAREHOUSE
- PRINTER ROUTING
- SPLIT PAYMENT HANDLING
- DETAILED AUDITS FOR SECURITY
- REAL-TIME CREDIT CARD AND CHECK GUARANTEE PROCESSING
- REAL-TIME UPDATES TO INVENTORY AND ACCOUNTS
- SEPARATE FULL AND QUICK INVOICING
- SERIAL NUMBER INVOICING SUPPORT

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PROPERTY MANAGEMENT

Manage and increase investment returns of your real estate portfolio

Property Management module streamlines real estate investment management operations, analytics, and financial reporting. Organizations can automate financial and general ledger consolidations through complex ownership structures, and track and manage capital allocations at every level. Additionally, automation of recurring lease administration activities – such as rent escalation, renewals, and periodic postings – saves time and effort and frees up capacity for more strategic tasks. Leasing processes will be accelerated along with increased occupancy and tenant retention rates resulting in growth in revenues.

PACT supports tracking and managing capital flow for all investments and participants, automate consolidations of general ledger accounts from entity to entity across multiple investment levels, with equity rollup rules for accruals, cash books, and posting of all journal entries.

The single, integrated database provides complete transparency, accurate analytics, and detailed property management reports including vacancy and tenancy reports . This helps property owners and managers to make more informed decisions based on consistent real-time views of their properties.

KEY FEATURES

- CONTRACT MANAGEMENT
- REPORT CUSTOMIZATION
- MULTIPLE PROPERTIES
- DAILY VACANCY REPORT
- ACCOUNTING INTEGRATION
- TENANT MANAGEMENT AND TRACKING
- HIGHLY CUSTOMIZABLE TO CATER DIVERSE TYPES OF PROPERTIES
- UTILITIES, PARKING AND SECURITY DEPOSIT
- MULTIPLE PAYMENT OPTIONS
- MAINTENANCE MANAGEMENT

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Building solutions that grow
with your business

PACT
BUSINESS SOLUTIONS

Established in 1998, PACT SOFTWARE SERVICES (P) LTD is an international software development company headquartered in India with its branches across Middle East. We specialize in accounting, ERP, and CRM software solutions. Our mission is to provide value to our customers to meet and exceed their goals. Our growth rate, along with the exceedingly satisfactory rate of customer retention is a testament of our continuous success in achieving our mission. At PACT, we are extremely proud of our dedication to customer service, and we prize the long term relationships that we develop with our clients.

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